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winner of the walter e masing book prize 2019 at the international academy for quality perceptions as to the nature of the quality sciences and disciplines vary across the world depending on local industrial history this can cause problems for global organisations who often want to retain the quality policies of the parent company whilst attempting to embrace the approaches familiar to local people for example whilst western organisations have embraced six sigma lean and other japanese management techniques we have tended to adopt them in a hotchpotch fashion bolting them on without ever understanding the context behind total quality control in japan these concepts are not considered to be standalone but are all part of a seamless companywide matrix of interactive concepts which can be summed up as company wide quality work of by and for all in essence this means that quality is everybody s responsibility from the chief executive downwards david hutchins has over several decades worked in all of the cultural blocks and has consistently managed to integrate all of these differences into a single companywide approach when the concepts covered are integrated into a total company wide programme the intention is to make that organisation the best in its business in japanese terms this implies dantotsu which means number one thinking accessible and practical in approach quality beyond borders is split into short sections each representing a self contained idea for the reader to digest and reflect on it is a valuable resource for business practitioners students and academics alike that will enable you to reach beyond your own borders to implement new ideas with significant results

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he wants revenge but he wants her more once upon a time there was a little boy his belly full of laughter his life full of joy until one day something changed stripped his innocence away the hole inside making space for the devil to come and play his dreams gone forever he grew up way too fast an endless night of crocodiles and watches made of glass he grew into a villain the taste of vengeance on his tongue craving to make his enemies pay for the misdeeds they had done instead he found a darling girl and refused to let her go for what better way to make the man pay than to steal his little shadow hooked is a full length complete standalone and the first in the never after series a collection of fractured fairy tales where the villains get the happy ever after this is a dark contemporary romance not fantasy featuring mature themes and content that may not be suitable for all audiences reader discretion is advised

if you ask the confident and snarky skater girl and she s in the mood to share she ll tell you her name is cat she might even tell you that she s hooked on graffiti 80s movies and having fun the riskier the better cat will share a good time with you but she won t ever trust you enough to share her heart it s protected by secrets and she d like to keep it that way cat knows one thing for certain love isn t really her thing if you ask the confident and rich pretty boy he might tell you his name is huck he might even tell you he loves a challenge and is used to getting his way he won t tell you that his life is a mess because he risked his heart by trusting the wrong girl huck is ready for a change he just wasn t ready to get hooked on someone like cat huck knows one thing for certain love hasn t done him any favors but cat just might be worth the risk cat and huck think a one night stand seems harmless but when all the little secrets they didn t share turn out to be toxic truths they realize how easily a one night stand or a few could ruin everything the thing is you can be ruined in more than one way once you re hooked what wouldn t you risk for the chance at more

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revised and updated featuring a new case study how do successful companies create products people can t put down why do some products capture widespread attention while others flop what makes us engage with certain products out of sheer habit is there a pattern underlying how technologies hook us nir eyal answers these questions and many more by explaining the hook model a four step process embedded into the products of many successful companies to subtly encourage customer behavior through consecutive hook cycles these products reach their ultimate goal of bringing users back again and again without depending on costly advertising or aggressive messaging hooked is based on eyal s years of research consulting and practical experience he wrote the book he wished had been available to him as a start up founder not abstract theory but a how to guide for building better products hooked is written for product managers designers marketers start up founders and anyone who seeks to understand how products influence our behavior eyal provides readers with practical insights to create user habits that stick actionable steps for building products people love fascinating examples from the iphone to twitter pinterest to the bible app and many other habit forming products

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